



## WELCOME! – LET’S GET STARTED

### Step 5 – LibertyAgent One

- Create a LibertyAgent One Profile on your Laptop and Phone
  - App download links are at <https://libertytitleagent.com/> for iOS, - Android, and Web.
  - Training videos can be found at [www.youtube.com/PalmAgentTutorials](http://www.youtube.com/PalmAgentTutorials)
  - Costs will be reimbursed
  - Liberty Title Contact/Rep

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get the app.  
**LibertyAgent ONE**  
REAL ESTATE'S #1 NET SHEET & CLOSING COSTS APP!

**SIMPLICITY**  
LibertyAgentOne gives you the ability to run quick, easy, and accurate estimates for your buyers and seller.

**USE IT ANYWHERE**  
Take the app anywhere you go on your phone, tablet, or computer.

**COUNTY SPECIFIC**  
We've preloaded local county specific title rates, closing costs, lender fees, and city specific property tax rates.

**CUSTOMIZE**  
Customize your closing costs, and brand your printouts and emails with your photo and company logo.

....and much more!

- Post on links back to YOU!
- Compliant with Current Regulations
- Most Accurate & Easiest to use Calculator on the Market
- Content (relevant) | More Client Interaction
- Recalculate (without backing out) | Geospecific Infographics
- Calculators now FREE! | Web version available (on any computer)
- Mobile is non Web Dependent

**LIBERTY TITLE**  
PROTECTING PROPERTY RIGHTS SINCE 1974

### Step 6 – Customized Listing Presentation

- See [www.TremaineTraining.com](http://www.TremaineTraining.com) for guide to creating your own customized listing presentation.

### Step 7 – Save Your Contacts

- Enter contact information for everyone you know into KV Core
  - Contacts can be added by going to [www.KVCore.com](http://www.KVCore.com) and clicking the “Quick Actions” button near the upper right of the screen. This will open a drop-down menu with the option to “Add Contact”.
- Make a separate list of Top 50 ( See new lead generation button )

## Step 8 - Auto Prospecting

- Set yourself up on a auto emails home search on Realcomp
- Run a comparative market analysis on your home or a family member's home

When you are working with a buyer you need to set them up to get new listing, and coming soon's sent to their email automatically.

You need to set yourself up on a auto search so you can 1. Learn how to do it, and 2. See what they see.

See Tremainetraining.com Video Tutorial under Step 8 Auto Prospection

## Step 9 - Signs

- Order Signs from Fasttractionmedia.com

Order sign panels from fasttractionmedia.com (Pro Sign Pack is recommended) This is designed to give you everything you need to get started selling real estate.

- Order sign frames from <https://www.deesign.com/real-estate-signs/sign-frames-only/>

Our standard sign frame for 24 by 24 signs is #250

For Commercial or Lakeside Waterfront signs we use a 3 ft by 4 ft sign that is frame #297

Frames are expensive, the more that is ordered the lower the shipping per sign so touch base with other agents in the Tremaine Family to see if they need any when placing an order for frames.

## Step 10 – Open House Training 101

- Build Open House Box
- Open House Training
- Visit a few Open Houses